

Zero Trust Architecture realized with AI-enabled Data Governance & Protection

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Where data
& AI come to 

What is Zero Trust Architecture?

- Bottom Line: **Trust nothing and no one** on your network(s)
 - Trust is never granted implicitly - continually evaluated when accessing data, applications, compute, etc. even after initial network access granted
 - Assumes an adversary is present in the environment
 - Must continually analyze & evaluate risks to assets and business functions and then enact protections to mitigate these risks
 - **There is no single vendor solution**
 - Inherent joining of CIO, CISO, CDO personas to achieve

Zero Trust Architecture

Why *Now* for Agencies?

- **Policy & Mandate Driven**



WH EXORD 14028 on Cybersecurity, May 2021

OMB ZT Memo M22-09, Jan 2022

- **Adversary “Mandate”**

No image of hacker in dark room necessary ...

Zero Trust Architecture

States are adopting too ...

- NASCIO Survey: 67% of state CIOs plan to introduce/expand ZTA in 2-3 yrs
- Federal Gov't is pushing cybersecurity responsibility to States
- Gartner predicts 60% of enterprises embracing ZTA as starting point for security in 2025
- Several states are actively moving w/legislation or guidance
 - OK, WA, MA, FL, TN and expanding

Zero Trust Architecture

Plenty of Help ...

- **Guidance**

Federal Data ZT Security Guide, Oct 2024

NIST SP 800-207, Aug 2020

NIST SP 800-207A, Sep 2023

NIST CSF 2.0, Feb 2024

DHS CISA ZT Maturity Model

DoD ZT Ref Architecture, 2027 target

DoD ZT OT Guidance, ~2025



Zero Trust Architecture

Barriers ...

- Costs and budgetary constraints
- Complexity – performance impact
- Minimal data foundation
- Outdated technology and legacy systems
- User experience, training, education
- Lack of urgency and behavioral friction

How do we **Fund** Zero Trust Initiatives?

- Federal Agencies: ~\$12B
- DoD ~\$977M in FY25 NDAA
- \$1B cyber grant money for State Gov't within the 21-22 Infrastructure & Investment Jobs Act (expires Sep 2025)

Leverage other budgets: data management, AI

Zero Trust: Point of View

Heard on “the street”

- “... technology is not the answer ... need to change the culture ...”
- “... Zero Trust is not just a tech problem ...”
- “... is not a framework .. need to change the culture ... you need leadership ...”

“... the time to make the change is now”

Finally ... “ZT needs to use policy-based access control with identity, roles and attributes”

Zero Trust Foundational Pillars



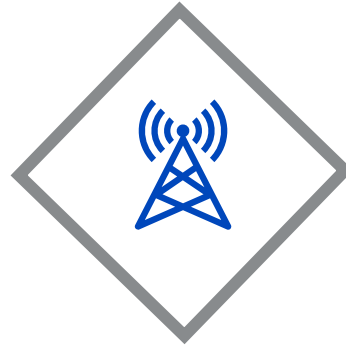
Identity

Enforce MFA and least privilege access to systems



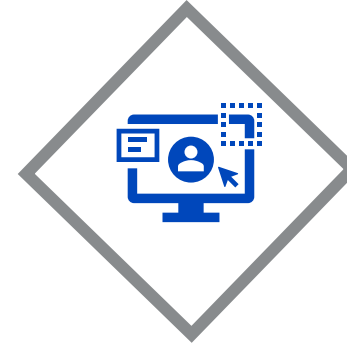
Devices

Prevent unauthorized device access to resources



Networks

Encrypt and manage networks for internal and external data flows



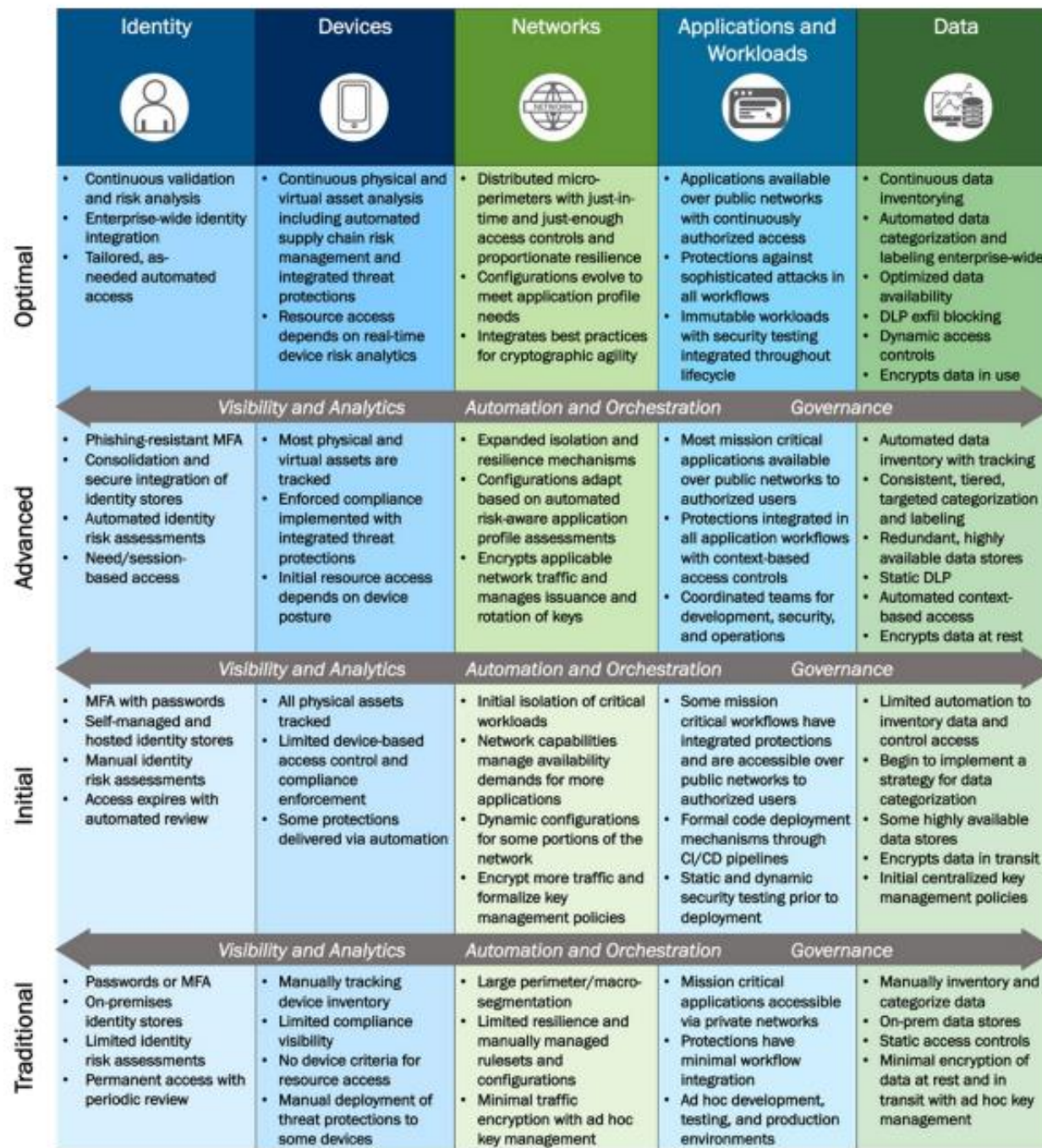
Applications & Workloads

Continuous vulnerability testing, monitoring, and management of applications



Data

Protect data through categorization and creating an inventory of all assets



DHS CISA ZTA Maturity Model - Categories

DHS CISA's Zero Trust Maturity Model – Data Pillar

Function	Traditional	Advanced	Optimal
Inventory Management	Agency manually categorizes data and has poor data inventorying, leading to inconsistent categorization.	Agency primarily inventories data manually with some automated tracking. Agency performs data categorization using a combination of manual and static analysis methods.	Agency continuously inventories data with robust tagging and tracking. Agency augments categorization with machine learning models.
Access Determination	Agency governs access to data by using static access controls.	Agency governs access to data using least privilege controls that consider identity, device risk, and other attributes.	Agency's access to data is dynamic, supporting just-in-time and just-enough principles, and continual risk-based determinations.
Encryption	Agency primarily stores data in on-premises data stores and where they are unencrypted at rest.	Agency stores data in cloud or remote environments where they are encrypted at rest.	Agency encrypts all data at rest.
Visibility and Analytics Capability	Agency has limited data inventories that prevent useful visibility and analytics except possibly in specific circumstances.	Most of the agency's data are inventoried and can be accounted for since the last inventory update. Analytics are limited to plaintext data.	Agency's data are inventoried and can always be accounted for. Agency logs and analyzes all access events for suspicious behaviors. Agencies perform analytics on encrypted data.
Automation and Orchestration Capability	Agency lacks consistent categorization and labeling, which prevents automation and orchestration. Some data management tasks run automatically.	Agency runs scheduled audits that locate high-value data and analyze access controls. There is limited automatic orchestration to apply controls and ensure backups are in place.	Agency automatically enforces strict access controls for high-value data. All high-value data is backed up regardless of its storage location. Data inventories are automatically updated.
Governance Capability	Agency largely enforces data protection and handling policies through administrative controls. Data categorization and data access authorizations are largely defined by distributed decision making.	Agency enforces data protections through mostly technical and some administrative controls. Data categorization and data access authorizations are defined with a method that better integrates diverse data sources.	Agency automatically always enforces data protections required by policy. Data categorization and data access authorizations are defined using a fully unified approach that integrates data, independent of source.

- Reaching the optimal level within each function is an iterative process
- Choose wisely – comprehensive solutions assist with implementing and automating these functions
- ✓ Inventory Management
- ✓ Applying Governance Capabilities

Data Management Pitfalls - Categories

Current limitations support the need for Zero Trust Frameworks

Automation & Orchestration

- Meet data needs at scale
- Hybrid environments
- Metadata ingestion
- Manual tasks and processes
- AI/ML capabilities for automation

Governance

- Create inventory of data assets
- Understand business relevancy
- Take ownership of data
- Leverage data as a product
- Cleanse and standardize

Visibility and Analytics

- Access Auditing
- Anomaly detection
- Classify and control sensitive data
- Ensure compliance
- Data Lineage

Achieve optimal Data Pillar ZTA with an all-in, data management platform

Automate & Orchestrate

- Integrated capabilities to share metadata-driven intelligence for sensitive classifications & improve cross-team collaboration for policy-driven decision making
- Connect data to data owners/users for reporting on data subjects and determining risk exposure
- Automated risk remediation such as DSAR reporting, along with data masking help protect data for consumption

Govern

- Enable Sharing of Trusted Data
- Identify Risks and Remediations Involving Sensitive Data
- Connect Confidential Data to Data Owners
- Reduce Exposure of Sensitive Data

Visibility & Analytics

- Data cataloging automates data discovery, inventory & lineage to enable data transparency
- Data governance tools align stakeholders with policies for data use
- Data privacy connects data to users to help identify and report on anomalies
- With data masking, confidential data can be redacted (anonymized) while still leaving non-sensitive data open for safe analytics

Achieve optimal Data Pillar ZTA with an all-in, data management platform

Inventory Management

- Continuously maintain an updated inventory of assets
- Reduce Manual Data Discovery and Curation with AI/ML
- Deliver Trustworthy Data
- Ensure Responsible Data Sharing

Access Determination

- Enable Sharing of Trusted Data
- Identify Risks and Remediations Involving Sensitive Data
- Connect Confidential Data to Data Owners
- Reduce Exposure of Sensitive Data

Encryption

- Data is Encrypted throughout the pipeline.
- Tagging automation for sensitive data
- Protect Sensitive Data by Masking

Informatica Overview & Public Sector



OUR MISSION

- Informatica brings data and AI to life by empowering higher education to **unlock the transformative power** of their most valuable asset, their data



WHO WE ARE

- Founded in 1993
- Headquartered in Redwood City, California
- **5000+** employees
- **5000+** active customers
- Where data & AI come to LIFE



WHY INFORMATICA

- The **data management choice** government and public sector
- **Serving 600 public sector customers**
- "Switzerland of data"
 - **Multi-cloud, hybrid, and on-premises**
- **Cloud, on-prem & FedRAMP capabilities available**
- Third-party **validated market leadership**
- Consumption-based for cloud & subscription for on-prem pricing models

Technology Challenges

Data is difficult to find
and understand

Poor data quality, not
trusted

Can't scale for volume
and variety

Data and applications siloed
and fragmented

Difficult to share data and not
governed or protected

Business Challenges

Balancing cost and risk of data privacy and
protection

Driving to better decision making by
improving data quality and governance

Empowering employees through legacy
IT modernization

Democratizing data for non-tech
users to streamline processes, data,
and technologies to include AI

Leveraging analytics with trusted data for
actionable insights to improve societal
challenges

Improving digital gov't/digital services for
residents

Government success IS DATA INTENSIVE!



Intelligent Data Management Cloud (IDMC) 2025

Trust your data and automate processes, enabling AI and analytics

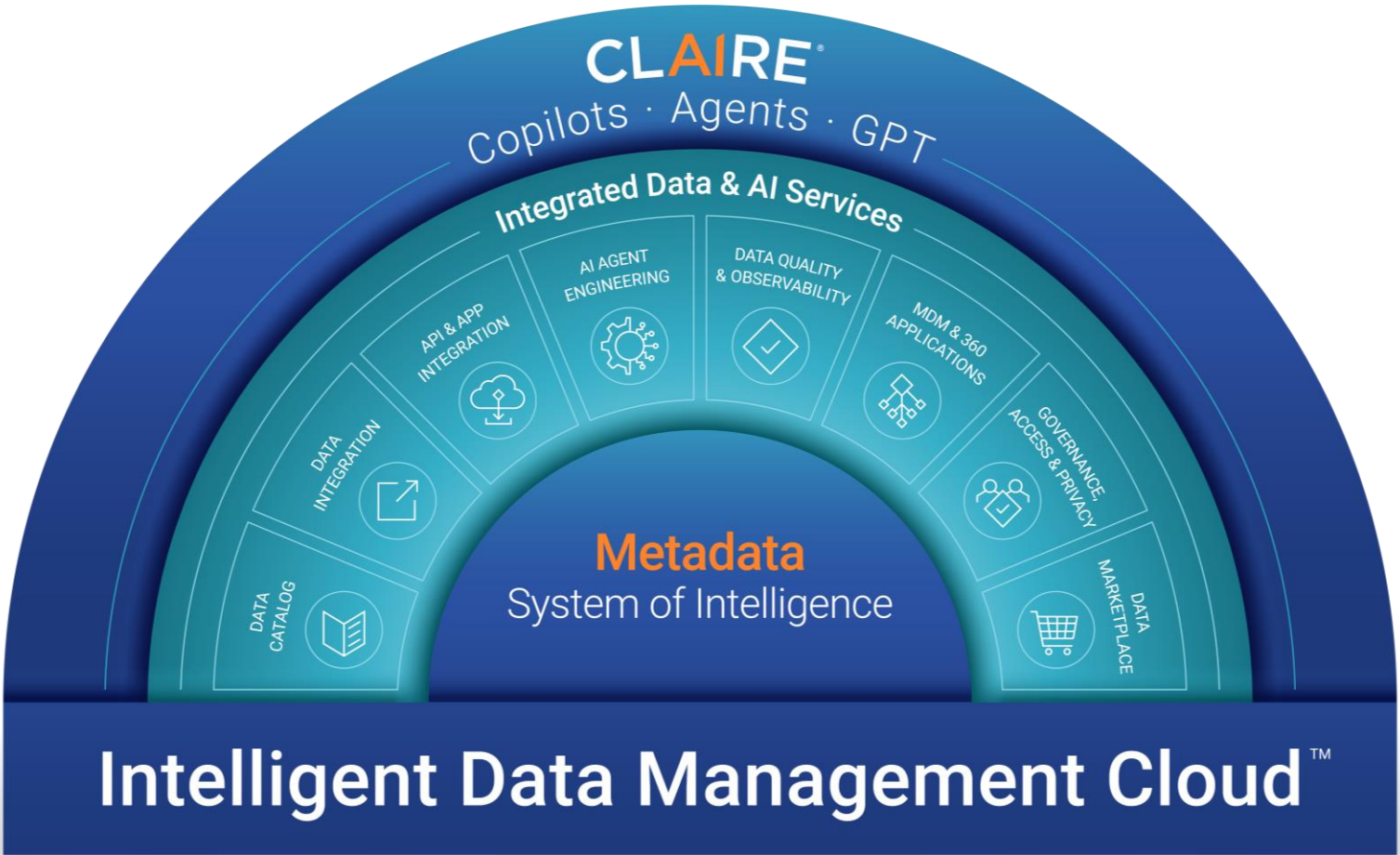
Streamline business processes, analytics, and AI across multiple applications

Connect data silos for a single view of people, places and other critical data

Provide a flexible roadmap for one AI-powered data management platform

Invest in one use case and leverage same investment for multiple use cases

Enables building, connecting, and managing AI agent workflows



Multi-Cloud
& Hybrid

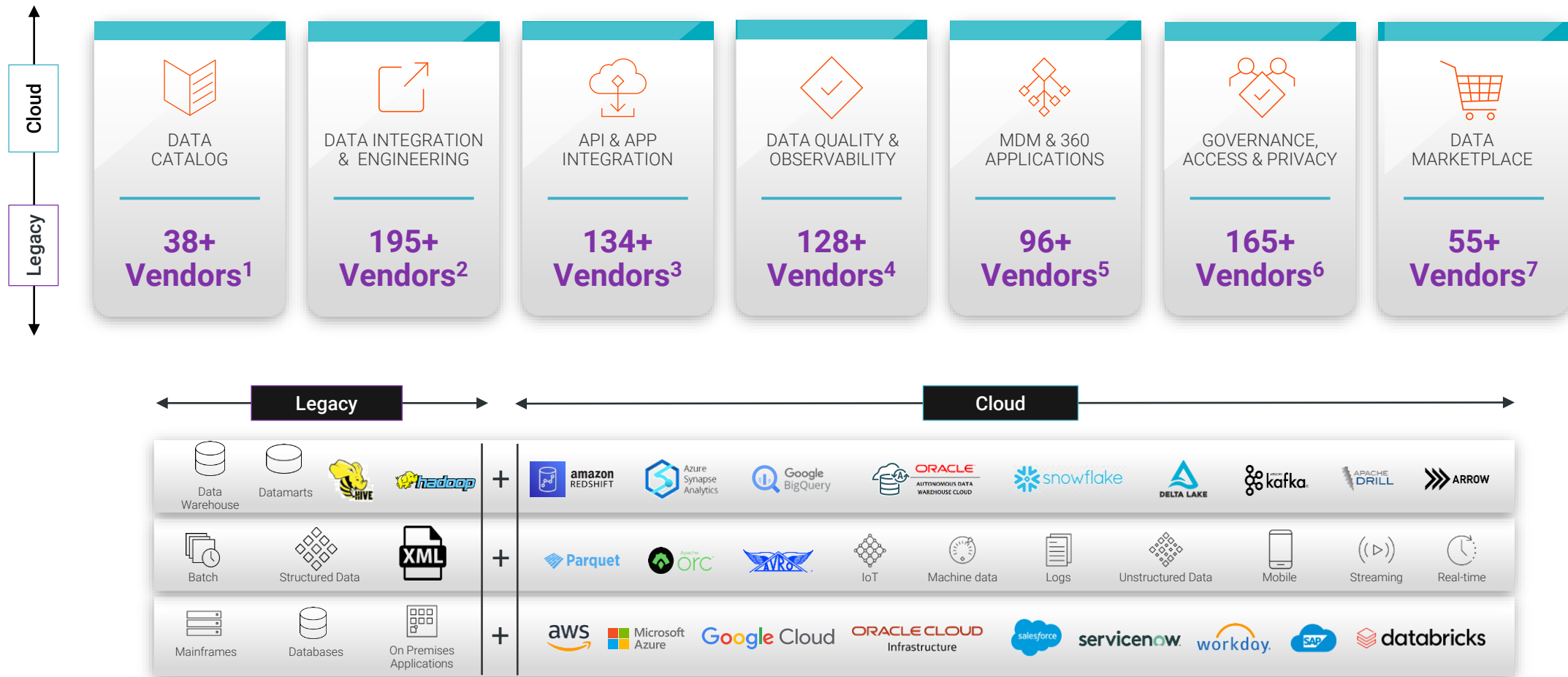
50,000+
Metadata-Aware
Connections

Global
Scale

Security
& Compliance

Flexible
Pricing

Data Management Is Strategic and Complex



¹Trust Radius, Data Catalog Software, May 2023
²Trust Radius, Data Integration Tools Software, May 2023

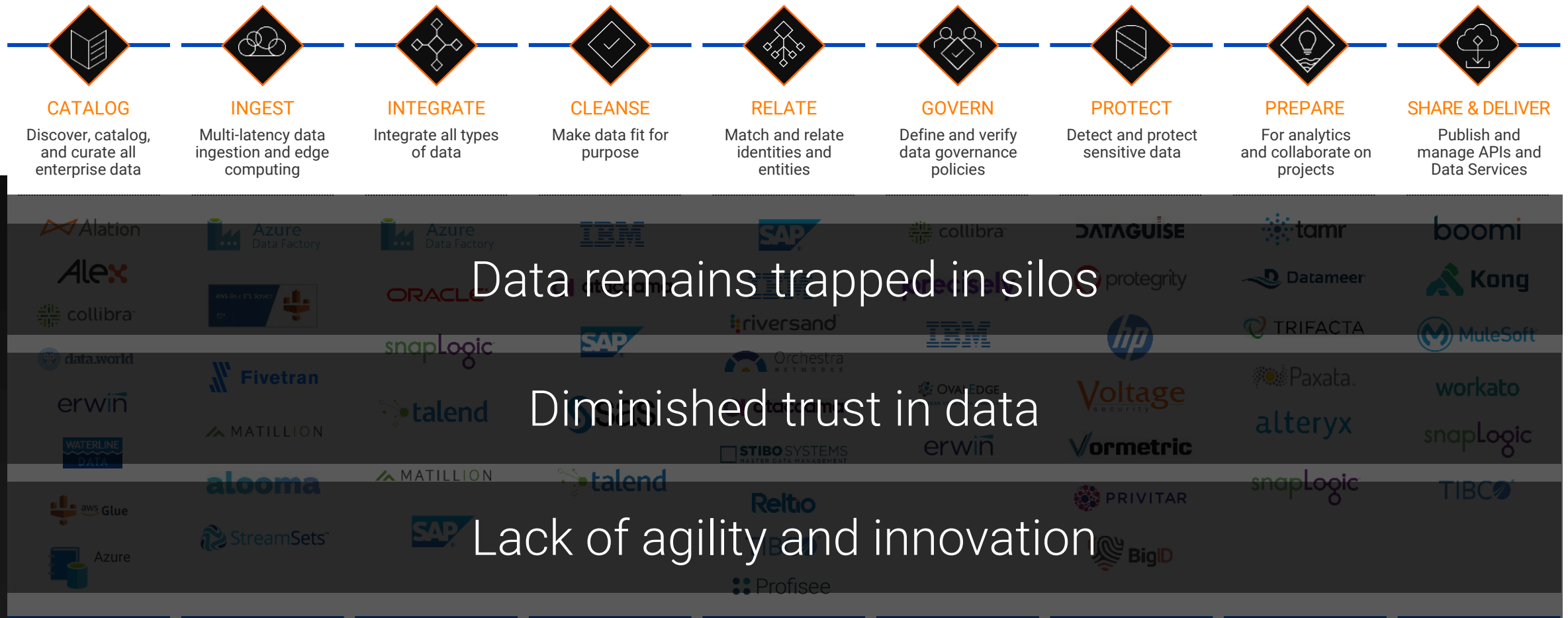
³Trust Radius, API Management Tools, May 2023
⁴Trust Radius, Data Quality Software, May 2023

⁵Trust Radius Master Data Management (MDM) Tools, May 2023
⁶Trust Radius, Data Governance Software, May 2023
⁷Trust Radius, Data Collaboration Tools, May 2023

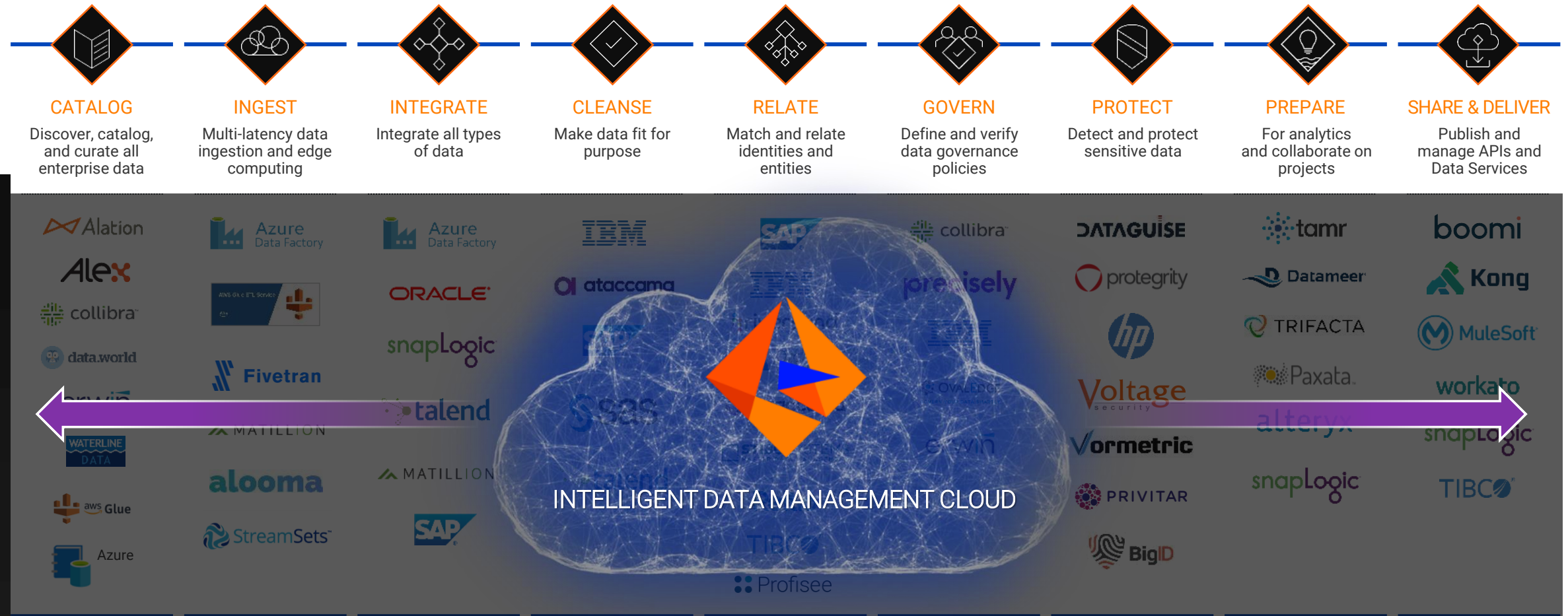
Data Management Landscape is Fragmented



Data Management Landscape is Fragmented



IDMC Delivers Best-of-Breed Products in a Single Platform



Key Take Aways

- **Data Vision:** Agencies deploy protections that make use of thorough data labeling & categorization
- Informatica covers the ZTA data pillar by inventorying and monitoring...
 - How data is labeled, consumed, protected and complies with policies and regulations
 - Data Governance, Data Usage, Data Protection, Data Privacy, Data Sharing, Data KPIs and Metrics

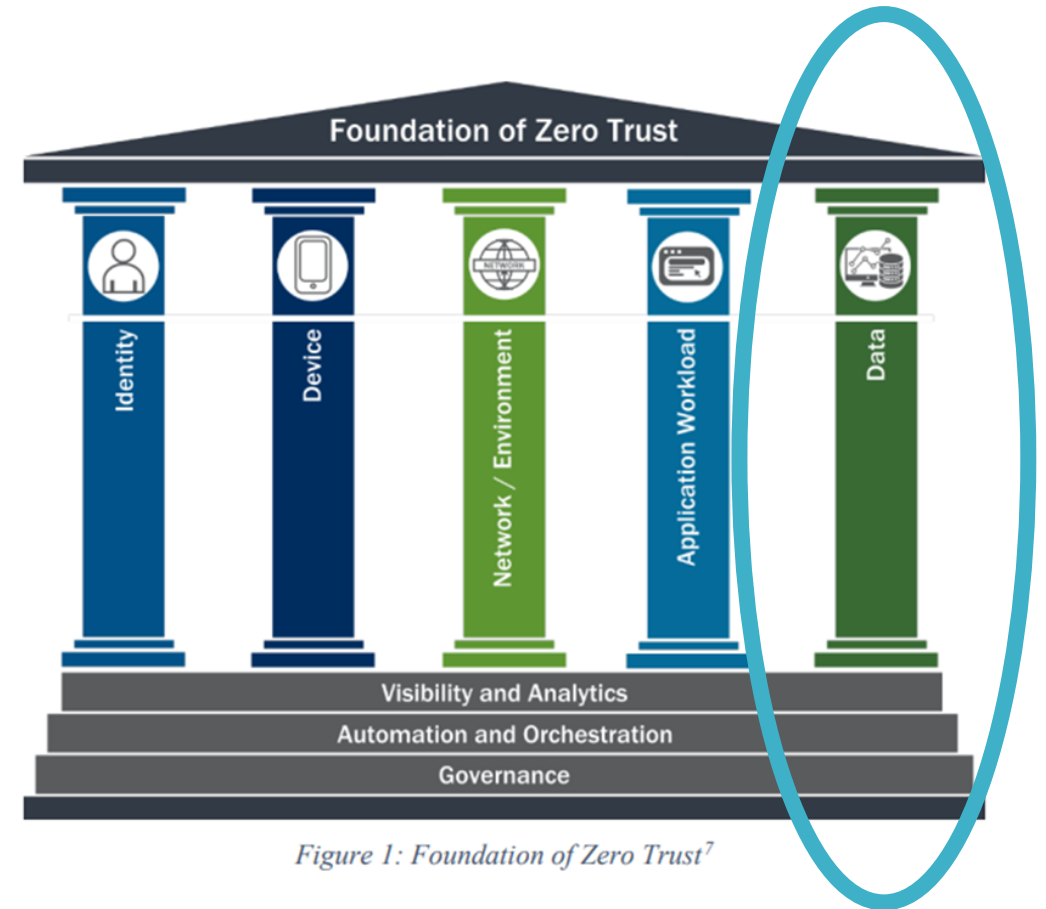


Figure 1: Foundation of Zero Trust⁷



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Thank You

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<https://www.informatica.com/solutions/industry-solutions/public-sector.html>

Where data
& AI come to **LIFE**